582 WE MUST ADD FRUGALITY TO INDUSTRY.

the smallest matters; because sometimes, A httk neglect may breed great mischief", adding. For want of a, na^l, the shoe was lost; for want of a shoe, the horse was lost; and for want of a horse, the rider was lost; being overtaken, and slain by the enemy. All for want of care about a horse-shoe nail.

So much for Industry, my friends! and attention to one's own business; but to these we must add FRUGALITY\* if we would make our industry more certainly successful. 4 man may, if he knows not how to save as he gets, keep his nose, all his hfe, to the grindstone; and die not worth & groat at last. A fat Kitchen makes a lean Will, as Poor RICHARD says, and

Many estates are spent in the getting, Since women, for Tea, forsook spinning and knitting; And men, for Punch, forsook hewing and splitting.

If you would be healthy, says he in another Almanac, think of Saving, as well as of Getting! The Indies have not made Spain rich; because her Outgoes are greater than her Incomes.

Away, then, with your expensive follies' and you will not have so much cause to complain of hard Times, heavy taxesj, and chargeable families. For, as *Poor DICK* says,

Women and Wine, Game and Deceit, Make the Wealth small, and the Wants great.

And farther, What maintains one vice, would brmg up two children, You may think perhaps, that, a little tea, or a little punch, now and then; diet, a httle more costly; clothes, a little finer; and a little entertainment, now and then; can be no great matter. But remember what Poor RICHARD says, Many a Little makes a Mickle; and farther, Beware of httle expenses! a small leak will sink a great ship; and again, Who dainties love; shall beggars prove! and moreover, Fools make feasts, and wise men eat them.

Here are you all got together at this Vendue of Fineries and knicknacks! You call them Goods: but if you do not take care, they will prove Evils to some of you! You expect they will be sold cheap, and perhaps they may, for less than they cost; but if you have no occasion for them, they must be *dear* to you! Remember what *Poor RICHARD* says! *Buy*